Become a Business Technologist!

As business technologists, we drive our vision of how to accelerate progress and deliver business results for our clients.

You like to work as a part of our Cyber Security Pre-Sales team and you are a flexible, dedicated, ambitious and self-starter individual? We offer inspiring work in the Cyber Security area. Our mission is to address the risks of our customers and to increase value-to-customer.

For our division «Big Data & Cyber Security» in Zurich we are looking for a motivated

Cyber Security Pre-Sales Consultant (m/f/d)

Your tasks

- You focus on our customers, their key business issues and how to provide added customer value with cyber consultancy
- You sell our European leading cyber security portfolio offerings, services and products
- You prepare solution offerings to customers in the private and public market
- You conduct pre-sales activities and develop offerings, you respond to RFI and RFP with offering proposals and you contribute to contract signing
- You provide security consulting on the core security topics, e.g. Managed Security Services (MSSP), IAM, Data Protection, Platform- and Perimeter-Protection to our target customers
- You develop customer presentations, e.g. proposals, offerings, based on market intelligence and customer analytics
- You help us to establish and maintain sales brochures, whitepapers and sales material
- You actively participate in marketing and sales to support security events and customer meetings

Your profile

- Are you driven to look after cyber-crime to protect our customers?
- We love to get to know you if you successfully completed your ICT-apprenticeship & education, further ICT certification and/or ICT studies with degrees in Information- und IT Security
- Do you hold security certifications like ISC, CISA, CISSP, CISM, Cyber Security specialist?
- You have at least 5 years of professional experience and expertise in Cyber Security areas, e.g. MSSP, Platform-, Perimeter-Protection, IAM
- You stand out due to your convincing personality, you go for winning situations and you demonstrate strong presentation capabilities in front of management and on C-level
- You are eligible to pass the Swiss Security Clearance (PSP)
- You communicate business fluent in English and German, any other language is an asset

Your application

If you wish to apply for this position (reference number 96586), please visit our careers page: jobs.atos.net and complete our online application form. We're looking forward to receiving your complete application (incl. cover letter, CV, and all work certificates and diplomas).

Atos does not discriminate on the basis of race, religion, colour, sex, age, disability or sexual orientation. All recruitment decisions are based solely on qualifications, skills, knowledge and experience and meaningful business requirements. We are committed to making reasonable adjustments to the applications process for people with disabilities.

Atos is a global leader in digital transformation with 120,000 employees in 73 countries and annual revenue of € 13 billion.European number one in Cloud, Cybersecurity and High-Performance Computing, the Group provides end-to-end Orchestrated Hybrid Cloud, Big Data, Business Applications and Digital Workplace solutions through its Digital Transformation Factory, as well as transactional services through Worldline, the European leader in the payment industry. With its cutting-edge technologies and industry knowledge, Atos supports the digital transformation of its clients across all business sectors. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos Syntel, Unify and Worldline. Atos is listed on the CAC40 Paris stock index.

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