

Your expertise
and dedication

Our values-
driven approach

Development
investments



responsAbility is one of the world's leading asset managers specializing in development-related sectors of emerging economies. These sectors comprise the areas of finance, agriculture and energy. responsAbility provides debt and equity financing to non-listed companies with business models that target the lower-income section of the population and can thus drive economic growth and social progress. responsAbility offers professionally managed investment solutions to both institutional and private investors.

We are looking for a new colleague for Energy Debt Financing in the function of a Senior Investment Officer

In the context of its investment management mandate for energy debt funds, including the Global Climate Partnership Fund (GCPF, www.gcpf.lu), responsAbility is expanding its debt financing activities in the areas of small scale renewable energy generation (e.g. solar, wind, mini-hydro and biomass), distributed energy and energy access. Investments are limited to emerging and developing countries, with the focus on Sub Saharan Africa as well as South and South East Asia. Other business in Latin America and the Middle East may develop opportunistically. This role supports the Direct Investment unit of the Energy Debt Business line in reaching the relevant business targets.

Your Main Tasks

- Origination of debt transactions in the areas of small scale renewable energy, distributed energy and energy access, leading in particular project finance transaction structures
- Screening and structuring of transactions, negotiation of terms and conditions, and execution
- Coordinating and performing transaction due diligence, on and off site, with the involvement of external service providers
- Review and stress testing of financial models
- Drafting of screening reports and investment memoranda which serve as the basis for investment decisions
- Independent research on various markets, technologies and investment opportunities
- Performance and risk monitoring of investee projects and companies

Your Experience and Skills

- University degree in finance, business administration or engineering or comparable relevant higher education
- 7-9 years of relevant professional experience, preferably in a banking, private debt/ equity fund or development finance environment
- Proven experience in renewable energy project finance, demonstrated through debt or equity deal references and proven network; extensive experience in conducting due diligence processes in developing countries
- Strong business development and relationship management skills
- Excel modelling skills and excellent analytical and conceptual thinking; ability to understand and handle complex topics rapidly
- Proficient verbal and written business English is required – additional language skills relevant to target geographies would be an asset
- Enjoy to work with, and easily adapts to different cultures; passionate about development investments

An exciting job, located in the city of Zurich, with plenty of room for personal initiative and within a multicultural growth environment, awaits you. Candidates with a preference to work out of our offices in Nairobi or Mumbai will also be considered.

For any questions, please contact Esther Fröhlich. www.responsAbility.com

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