

AutoGlobalTrade AG is a dynamic, international vehicle trading company. The company supplies business clients in over 90 countries worldwide with premium cars.

To supplement our Sales Team, we are looking for a self-motivated colleague, who is team and customer oriented, likes to embrace new challenges and is committed to achieve joint success.

Sales Consultant 100% (Russian/Spanish/English)

Tasks:

- Daily contact with existing clients
- Sales of vehicles according to individual targets
- Source potential customers and update your calling/contact list in the internal database
- Report/Update verbally and in writing to the Coordinator about new conditions, regulations in target markets

Qualifications / Key competences:

- B2B (automotive) trading experience in an international sales environment
- Knowledge of sales principles and methods (logistic processes, Incoterm)
- Russian or Spanish as mother tongue & fluent English is mandatory
- Passion for the Automotive Trade
- Advanced knowledge of MS-Office
- You have a positive 'can-do' attitude with excellent communication & negotiation skills
- Discipline & reliable, Confident and convincing on the telephone
- **You are in possession of a valid work permit for Switzerland!**

We offer:

- Ongoing career opportunities with a fast growing group of companies
- Work on the international scale within a young and dynamic team
- Multinational office atmosphere with subsidiaries in Mexico
- Organized workplace with modern infrastructure

Please submit your application documents by e-mail to Ms. Cristina Sogne, application@autoglobaltrade.com Successful candidates will be contacted with invitation for the first interview by e-mail or phone. Any applications sent by post will not be processed or returned.

www.autoglobaltrade.com

www.uscarimports.eu

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Your B2B supplier.*