



With approximately 480 employees, KLK Kolb is one of the leading alkoxylation companies in Europe and offers a wide range of surfactants, chemical specialities, paper process chemicals and customer-specific products for various industries. KLK Kolb is a member of the global KLK OLEO Group. We sell our products worldwide and currently have three manufacturing sites in the heart of Europe (Hedingen/CH, Moerdijk/NL and Delden/NL).

To support our continued successful growth we are looking for a motivated, proactive and independently thinking personality in the function of

Sales Manager Performance Chemicals (m/w)

Job description

The Sales Manager Performance Chemicals is in charge of intensive consulting and support of established and new clients and is responsible for all sales activities in this diverse market. You participate in ensuring sustainable and profitable growth and actively contribute to the strategic projects. You observe market and competition for processing and relaying product and market specific information to internal sources. You participate at exhibitions and seminars.

Desired skills and experience

- Commercial or technical background (BS or MS)
- Experience in Consultative Selling Approach
- You have experience in sales or other client related activities in the field of technical products (surfactants or complex specialty products)
- You are an independent, corporate thinking und result-oriented person with self-confidence
- You are well organised and have team expertise, to reach ideal goals with internal departments for our clients
- Very good knowledge of German and English (any other languages are advantageous)
- Travel willingness of approx. 60%, focus on Germany and Netherlands

Our offer

- A challenging, versatile and responsible job in a rapidly growing international company
- A professional, established organisation with an open and creative working environment
- Personal and professional development opportunities
- Attractive employment conditions

We are interested in a long-term, successful collaboration. You also? We are looking forward to receiving your application by email to Ms. Angela Hartmann at: job@kolb.ch

Only direct applications can be considered.